

Matt Schowengerdt, P.E. joins Environmental Operating Solutions as Territory Manager, Western Region

Experienced wastewater industry engineer will lead EOSi's growth initiatives within municipal, protein, power generation, refining and mining customers in the Western United States

BOURNE, MA, November 21, 2011 — Environmental Operating Solutions, Inc. (EOSi) announced today that Matthew Schowengerdt, P.E., has joined the company as Territory Manager, Western Region. Matt's experience in solving wastewater problems for his clients is consistent with the value-added, total solutions approach EOSi brings to the market. Prior to joining EOSi, Matt held sales management roles with Blue Water Technologies, Inc. and Shaw Environmental where he consistently gained additional responsibilities as a result of new business growth and superior performance.

"Matt's industry knowledge, wastewater process expertise and his network in the West will serve him well in leading our efforts to grow this strategically important region of the country," said Maurice Gutierrez, Vice President of Sales & Marketing. "With the growth momentum we have established in this region, we needed someone with Matt's skills and experience to lead our business development efforts. We are excited to have him onboard and are certain he will continue his track record of success here within the EOSi family."

Matt holds a B.S. in Mining Engineering from the Michigan Technological University. He is a registered professional engineer and a member of the Water Environment Federation. His 20+ years of experience includes wastewater treatment and groundwater remediation in both the municipal and industrial sectors. For the past 5 years he has been engaged in providing wastewater solutions for the treatment of nitrates, phosphorus, mercury, and selenium in some of the most challenging watersheds.

ABOUT EOSi (WWW.EOSENVIROMENTAL.COM)

Environmental Operating Solutions, Inc. (EOSi) provides green chemicals and technical services for biological contaminant removal applications in water and wastewater treatment systems. The company's agriculturally-derived products provide a non-hazardous and environmentally sustainable alternative to methanol or other chemicals. The company's MicroC™ line of products (MicroC 1000 – 4000™) address contaminants including nitrogen, phosphorous, selenium and perchlorate. MicroC™ products are also used as BOD supplements to sustain biomass during maintenance at industrial wastewater facilities and establish biomass for new plant startups. EOSi currently provides more than 400 wastewater treatment plants with a safer, more effective, and environmentally sustainable solution compared with methanol and other carbon sources. In addition, EOSi offers highly specialized technical expertise and support to help plant engineers and operators optimize the use of its products and achieve their effluent performance objectives. EOSi is also engaged in research and development efforts focused on bringing the next generation of biological contaminant removal solutions to the market. EOSi was established in 2003 and is based in Bourne, Massachusetts.